



Zachary A. Harris, CBC

Managing Partner

U.S. Employee Benefits Services Group

Zachary A. Harris, CBC, joined Hillendale Associates in March 2020 as the Managing Partner of Hillendale Associates, a U.S. Employee Benefits Services Group partner firm in the Philadelphia area. He is responsible for leading the strategic direction of the business as well as managing the client service and sales teams.

Mr. Harris has extensive experience in the insurance and employee benefits industry, including consulting, sales, and management. Prior to joining Hillendale, he served as a Senior Benefits Consulting & Compliance Specialist at Assured Partners of New Jersey LLC. His experience with compliance, developing custom benefit plan designs, and helping to build technology platforms for HRIS systems has given him an innovative advantage in the industry. Having consulted for over 300 School Board clients in NJ and building a large private sector book of business with a concentration in contract negotiation and consulting agreements, Mr. Harris always strives to learn the core competency and culture of the client and build an ecosystem with benefits and resources around it. He seeks to understand the needs of the client by doing an in depth analysis with the various UESBSG tools at his disposal by creating cost containment strategies while further building a culture that attract and retain employee talent.

His skills have recently awarded him the nomination for the 2019 SHRM HR Consultant of the year award as well as a recurring mentorship role at Temple University for student development. Zachary attended the Fox School of Business at Temple University where his Major and focus of study was Risk Management & Insurance.

Zachary resides in the Fairmount section of center city Philadelphia, and enjoys activities around physics fitness, trying new restaurants, and traveling.