



Eric Gilbert

Managing Director

U.S. Employee Benefits Services Group

Prior to joining Titan Insurance and Employee Benefits Agency, Eric Gilbert was the Manager of Special National Accounts at Excellus Blue Cross Blue Shield where he administered key national accounts. He has served as IZZO Golf Director of Product Development, Marketing and WW Sourcing Manager for Eastman Kodak, and was also affiliated with Mason Marketing as an Account Supervisor.

Mr. Gilbert's diverse responsibilities as a Practice Leader and Executive Vice President at Titan encompass providing strategic and analytical direction and oversight in the areas of client counseling, account growth, integration of service offerings, and new business development. He provides leadership for the sales team and maintains broker relationships in the middle market for group insurance products by providing strategic guidance relative to medical plans, health and wellness employee programs, and financial modeling. In 2013, Eric was named a Managing Director of Titan's parent company, U.S. Employee Benefits Services Group.

Mr. Gilbert graduated from St. John Fisher College with a Bachelor of Science degree in Business with a Concentration in Finance, and holds a New York State Life, Accident and Health insurance license.

Eric Gilbert is a Board Member of First Tee of Rochester and an active fundraiser and supporter of Autism Speaks. He resides in Pittsford with his wife and their three children. He is also a member of Monroe Golf Club and Rochester Curling Club, and enjoys those sports in addition to travel.