



## Eric Gilbert

*Managing Partner*

*U.S. Employee Benefits Services Group*

---

Eric was named Managing Partner of the Rochester, NY, U.S. Employee Benefits Services Group office in August 2022 and is accountable for overseeing the New York State market in its entirety. He brings his experience in employee benefits, medical insurance and employee engagement to this leadership position.

Most recently, he had served as Managing Director for the firm, providing strategic direction and oversight in the areas of client consulting, account growth, integration of service offerings, and new business development. During his ten years in this role, Eric had direct responsibility for market growth, integration with other Partner firms and building a best-in-class team that could service the most complex of clients.

Prior to joining USEBSG-NY, Eric was the Director of Sales & Retention with Excellus BCBS and also held the position of Manager, Special National Accounts.

Mr. Gilbert graduated from St. John Fisher College with a Bachelor of Science in Business with a Concentration in Finance, and holds a New York State Life, Accident and Health insurance license. He is a Board Member of the Small Business Council of Rochester, Golisano Autism Center and Monroe Golf Club. Eric also oversees the long-standing relationship with NYBEST, which proudly supports over 200 New York School Districts.